

INTERSERCO PROFILE



Interserco
Integrated Logistics Solution





CONTENTS

OVERVIEW

1. General Information
2. Vision – Mission – Core values
3. Important Milestones
3. Members of ILS

ILS ECOSYSTEM

1. Integrated Logistics Services
2. Trading
3. Training and Manpower Supply
4. Other Business

CAPACITY AND EXPERIENCE

1. Logistics & Industrial infrastructure investment
2. Professional Certificates
3. Partners
4. Customers



01

OVERVIEW

1. General Information
2. Important Milestones
3. Vision – Mission – Core values
3. Members of ILS



1. GENERAL INFORMATION



ABOUT US

“With more than 42 years of experience in providing integrated LOGISTICS solutions, training, MANPOWER supply, TRADE and INVESTMENT activities, INTERSERCO CORPORATION (ILS) and our member companies have made ceaseless efforts to enhance our ability and improve our services as well as expand our scale to bring the maximum satisfaction to its customers through the provision of full and great value-added services.”

COMPANY NAME

Vietnamese name: Công ty Cổ phần Đầu tư thương mại và Dịch vụ quốc tế

English name: International Investment Trade and Service Joint Stock Company

Transaction/brief name : INTERSERCO/ILS

BUSINESS REGISTRATION INFORMATION

- Date of establishment : August,15th 1980
- Business code: 0100110052
- Charter Capital: 360,000,000,000 vnd

HEADQUARTERS

- ICD My Dinh, no 17 Pham Hung road, My Dinh ward 2, Nam Tu Liem district, Hanoi, Vietnam
- Tel: +84-24 7308 6004
- Email: contact@ils.com.vn
- Website: <http://ils.com.vn>



2. IMPORTANT MILESTONES

1980

Interserco (ILS) was founded in 1980 as a State-owned enterprise under the People's Committee of Hanoi.

2001

The People's Committee of Hanoi City issued Decision No.5542/QD-UB assigning INTERSERCO to be the investor of the project to build a new inland clearance point in My Dinh ward with a total area of 55,250m².

2010

According to Decision No: 1508/QD-UB dated 05/4/2010, ILS converted into the parent-subsidiary company model.



The People's Committee of Hanoi issued Decision No. 403/QD-UBND approving the policy for Interserco to invest in the construction of ICD My Dinh ICD in Duc Thuong Commune, Hoai Duc District.

2015

From 2016, ILS converted into a Joint-Stock Company according to Decision No: 6955/QD-UB of People's Committee of Hanoi.

2016

**4 Subsidiaries,
8 Affiliates,
3 Representative offices.**

2022



3. VISION – MISSION – CORE VALUES



VISION

Establishing an effective operating network with advanced management technology and synchronous infrastructure, ILS aims to be a leading enterprise in integrated logistics services with international standards in Vietnam and a strategic partner of domestic and foreign customers.

MISSION

Developing Logistics services, contributing to promoting knowledge economy and technology revolution 4.0 in Vietnam, creating favorable conditions for Vietnamese and international enterprises to access markets effectively and sustainability.

CORE VALUES



EFFICIENCY



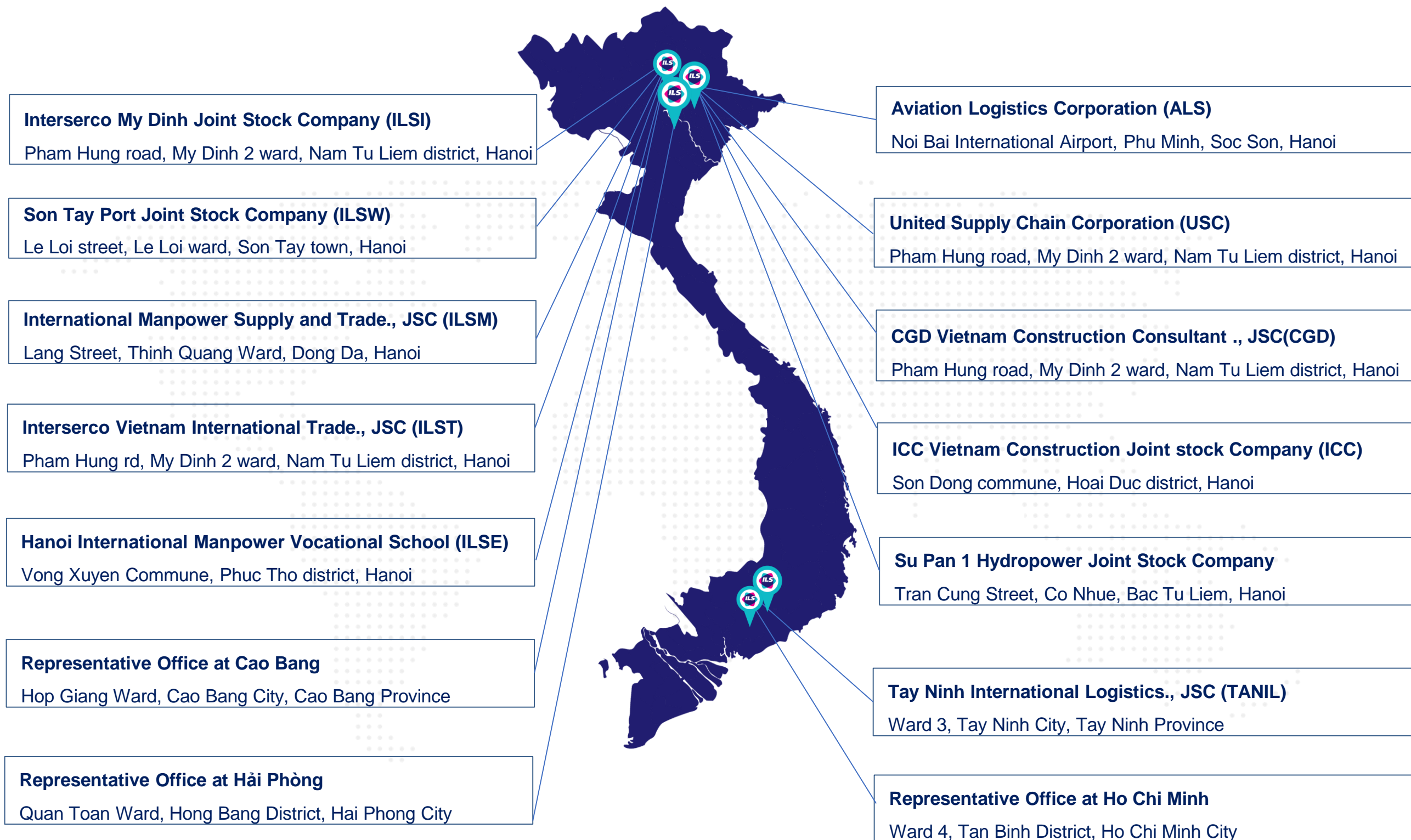
TRUST



INNOVATION



4. MEMBERS OF ILS



02

ILS ECOSYSTEM

1. Integrated Logistics Services
2. Trading
3. Training and Manpower Supply
4. Other Business



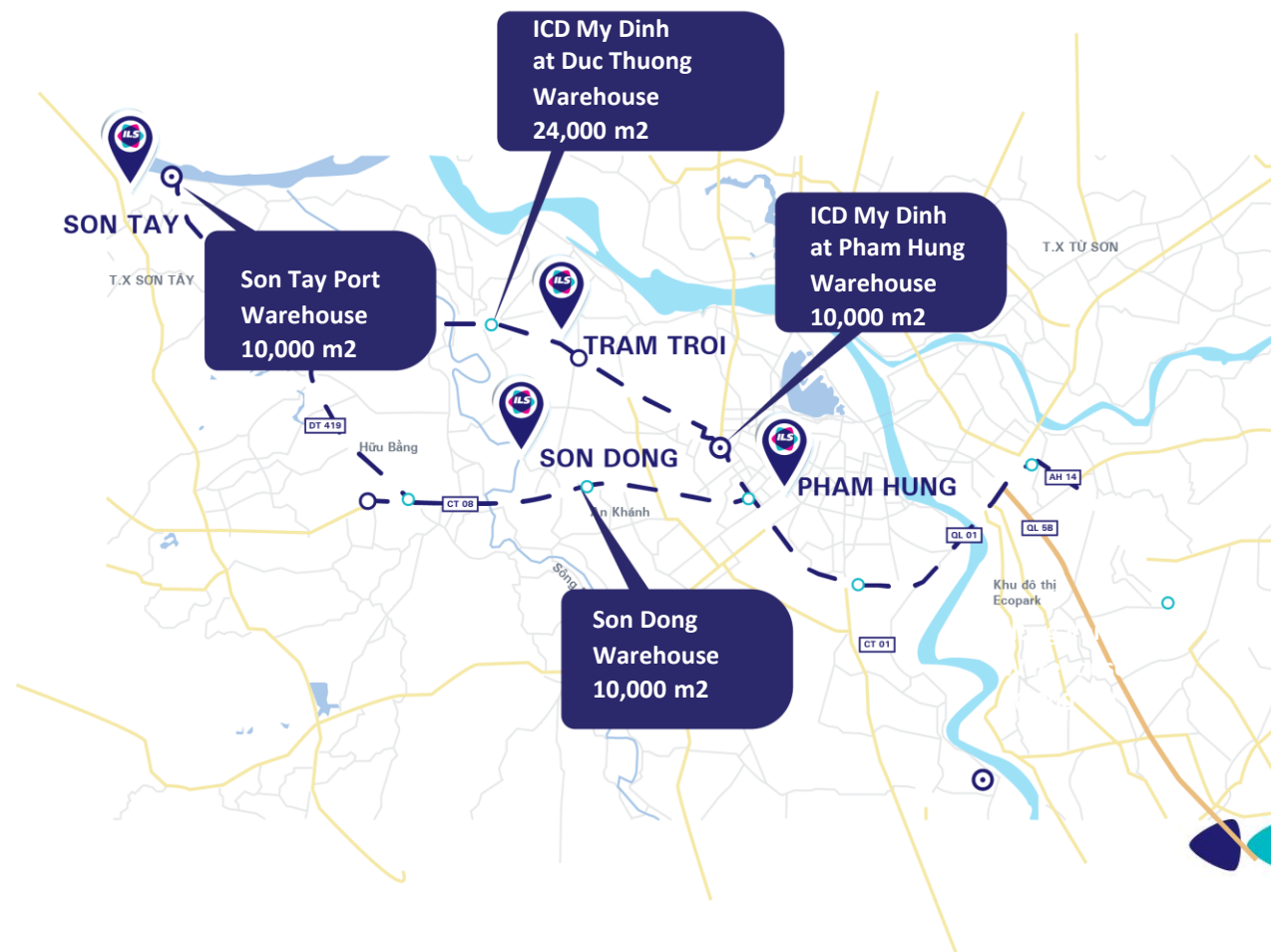
1. INTEGRATED LOGISTICS SERVICES



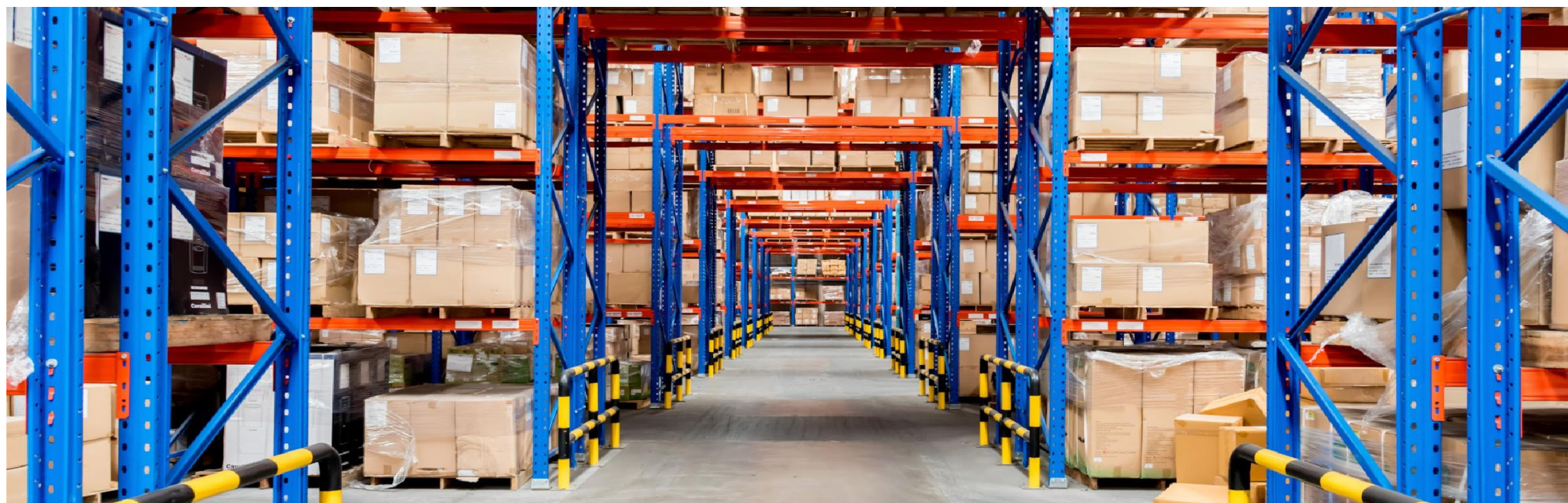
1.1 WAREHOUSE AND YARD SYSTEMS

ILS owns a system of warehouses and yards over 150,000m², concentrated in convenient gateway locations, easily rotating connections to distribution locations in and out of Hanoi.

With a diverse warehouse system, customers can be proactive in choosing the right type of warehouse depending on their demands such as: centralized location for collection, delivery of goods, waiting/ import and export warehouses.



1. INTEGRATED LOGISTICS SERVICES



ILS's warehouse system is certified:

- Certificate of warehouse use rights
- Fire safety assurance certification
- Certificate of food hygiene and safety
- Certificate of ISO 9001:2015
- Ensuring management and storage standards for each specific type of warehouse
- Dual security 2-way, 24/7 control, automation management software.



1. INTEGRATED LOGISTICS SERVICES



1.2 CUSTOMS AGENT

ILS has closed relationship with customs and inter-sectoral agencies in handling international import and export goods. LS is committed to providing customers services of customs declaration, and customs clearance at the most economical cost.

ILS is Customs agent for many big customers in Industrial Parks and Export Processing Zones...such as Canon, ZF, Vinfast, Abbot, etc/ (for import-export goods);

ILS provides Customs agent service for goods subject to a special category according to Decision 38/TTCP for customers Thien Linh, Klever Fruit, etc.

Outstanding advantages when using customs services of ILS:

- Quickly handle import and export customs procedures according to each specific requirement with guaranteed completeness, accuracy, and legality;
- Customers receive consultation on suitable types of customs declaration to receive the most preferential tax policies for each item;
- Competitive, stable service costs, without any intermediaries



1. INTEGRATED LOGISTICS SERVICES



1.3 ROAD TRANSPORT SERVICE

ILS jointly manages and runs 20'/40' container trucks and 1.25-15-ton trucks, providing a variety of freight forwarding services according to the specific needs of each customer.

As a long-standing enterprise in providing logistics solutions for supply chains, ILS clearly understands the required conditions for goods to be circulated quickly. Transport journeys are all planned in order to ensure the most convenient flow and optimal cost of each kilometer.

150
VEHICLES

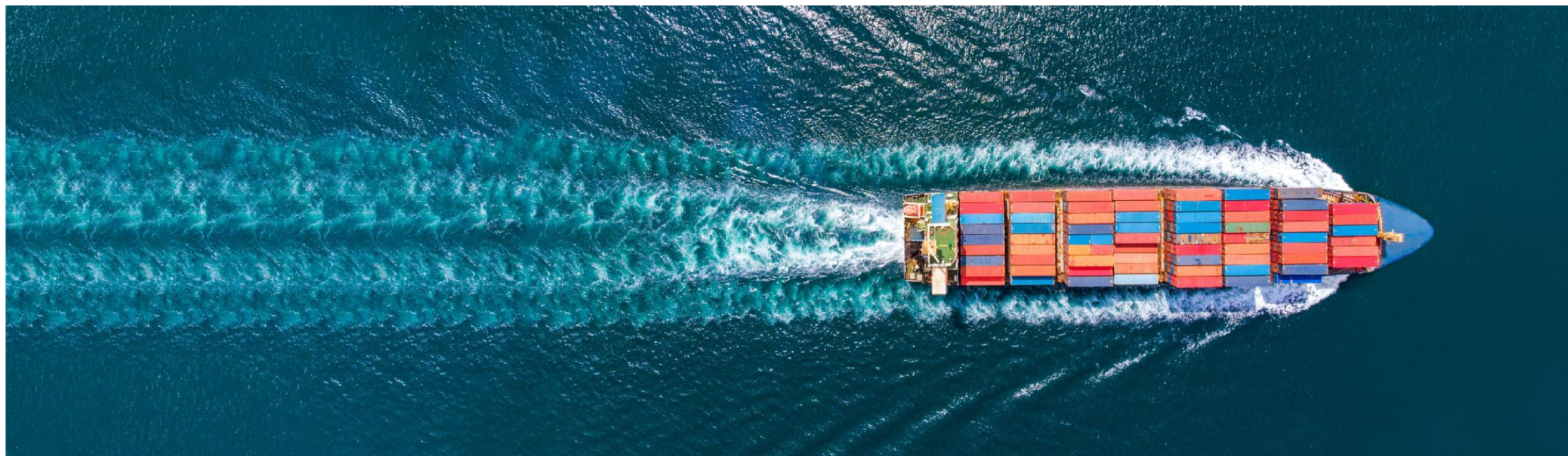
63/63 provinces
NATIONWIDE SERVICES

500 tons/day
CARGO DELIVERY
AMOUNT

70
ROUTES



1. INTEGRATED LOGISTICS SERVICES



1.4 SEA TRANSPORT SERVICE

ILS is a regular customer of many major International Shipping lines: MAERSK LINE, NYK, ONE, COSCO, EVERGREEN, WANHAI, MOL, APL, OOCL, SITC...

With an extensive system of delivery agents across the globe, optimal and competitive sea freight rates, ILS commits to transport and delivery goods on schedule to all seaports.



Services:

- Services of Less than container load (LCL) and full container Load (FCL)
- Forwarding services for import and export goods
- Door-to-door service; Container Yard to Container Yard (CY – CY), or Door to Container Yard (Door – CY).



1. INTEGRATED LOGISTICS SERVICES



1.5 INLAND WATERWAY TRANSPORT SERVICE

ILS manages and operates 02 river ports:

- **Hong Van Port:** Area of 10 hectares, length of 500m of water surface with standard warehousing system and modern loading and unloading equipment, is a point of inland customs clearance for goods that are containers from Hai Phong seaports, Quang Ninh to Hanoi and vice versa.
- **Son Tay Port:** An area of 5ha is a focal place for gathering and transshipment of goods as construction materials for the needs of expansion and urban construction west of Hanoi, connecting with Viet Tri port on the Hai Phong - Hanoi - Viet Tri - Lao Cai corridor.

ILS provides inland waterway transport services with barges and small vessels that are suitable for types of goods such as agricultural products, fruits or heavy-volume cargo such as cement, stone powder, sand, brick, concrete columns, clay, equipment, iron and steel, manganese and dust coal,...

Services:

- Domestic cargo transport by container vessel
- Domestic freight by bulk vessel.
- Domestic cargo transport by barge.



1. INTEGRATED LOGISTICS SERVICES



1.6 AIRFREIGHT FORWARDING

With a dynamic agency system in the world, ILS provides high-quality air freight forwarding and transportation services from Vietnam to international airports and vice versa.

Especially, we have signed contracts with major airlines to carry out transportation processes for factories from Hanoi, Thai Nguyen, Bac Ninh, Bac Giang, Hai Phong... to cities in America, Europe, Asia & Australia. Cargo can be completed procedures at the Off-Airport Cargo Terminal at Bac Ninh IP, Thai Nguyen IP to Noi Bai Airport that will be safer, faster, more convenient and more cost- saving than normal way.



Services:

- Transport of ordinary goods, dry goods;
- Transport of special goods: dangerous goods, high-value goods, diplomatic goods, oversized goods, live animals, etc.
- Transport of imported goods from all airports in the world to Tan Son Nhat and Noi Bai airports in Vietnam.



1. INTEGRATED LOGISTICS SERVICES



1.7 RAILWAY TRANSPORT SERVICE

ILS is strategic partner of Vietnam Railway corporation (VNR) in railway transport, services and investment. ILS provides high-quality railway transportation solutions that helps customers optimize transportation costs and ensure the rapid and accurate circulation of goods .

Services:

- Collecting retail goods, whole containers, and whole wagons. Transport goods from Warehouse to Warehouse, Station to Station, Warehouse to Station, Station to Warehouse
- Transportation of imports, transit goods: Fertilizer on HaKou - Lao Cai - Hai Phong route.
- Bulk cargo: Apatit ore, fertilizer bags of Lao Cai – Viet Tri – Hai Phong line, transporting coal and sulfur in the opposite direction.
- Transportation of imported consumer goods, e-commerce, CPN, transit goods: garment and footwear industry via Dong Dang – Hanoi – Than River.
- Transit: Sulfur, coal, and iron ore at route Hai Phong – Lao Cai; Cai Lan – Dong Dang.



1. INTEGRATED LOGISTICS SERVICES



1.8 PROJECT CARGO TRANSPORT SERVICE

ILS provides transport service for project goods in a variety of industries including oil and gas, construction, energy, marine, mining and heavy machines.

Outstanding advantages:

- Commit to provide the most optimal transport solutions to each project and construction work. Guarantee the cargo volume and transport time to be on schedule.
- Focus on preservation, take care during transportation and relocation of project goods. The technical staffs has experience in arranging and loading up and down the construction machines, bulky and oversized goods, guarantee maximum safety and avoid unnecessary incidents.
- Provide and quickly process all kinds of invoices for customers. At the same time, ensure transparency and clarity in the declaration of transport insurance.



1. INTEGRATED LOGISTICS SERVICES



1.9 LOGISTICS SERVICES FOR E-COMMERCE GOODS (E-LOGISTICS)

ILS provides logistics services for e-commerce goods (E-logistics) for customers to help them to well control the supply chain and deliver goods to end user quickly, safely, accurately and save cost.

Outstanding advantages:

- The service network covers the whole country. Ensure fast and flexible delivery time.
- Modern warehousing system in Hanoi and other location.
- A team of professional and enthusiastic consultants who are always ready to answer all customers' questions.
- Provide clear and accurate shipping schedules to customers.
- The management, monitoring, and completion of documents are implemented quickly.



2. TRADING



ILS has many years of experience in the import and export of goods, providing multimodal transport solutions and a modern warehousing system. ILS commits to providing customers with optimal solutions in the material supply chain.

- Import materials for fertilizer production finished fertilizers (inorganic & organic), and additives to factories and traders in Vietnam (Potassium Chloride - MOP, Potassium Sulphate - SOP, Ammonium Sulphate - SA, Urea, Super Phosphate – Superphosphate; Fertilizer coating material – non-stick agent);
- Export white marble, limestone, and fertilizer from Vietnam to other countries;
- Export of Vietnamese agricultural and aquatic products to China
- Import and distribute wood materials from South America, and Africa.



3. MANPOWER SUPPLY AND TRAINING



INTERNATIONAL MANPOWER SUPPLY AND TRADE JOINT STOCK COMPANY (ILSM)

- Inherits and develops labor export activities of INTERSERCO with 42 years of experience (Since 1980).
- One of the leading enterprises in Vietnam to send workers and experts to work abroad under contracts.
- ILS is the reliable partner of workers and employers in domestics and abroad..



HANOI INTERNATIONAL MANPOWER SUPPLY VOCATIONAL SCHOOL (ILSE)

- Situated in a 1,6-hectare campus with peaceful landscape, the school is the optimal choice for young people, who are looking for high-quality vocational training and comfortable accommodation.
- With multi-industry and multi-level trainings, the school aims to improve the quality of human resources, to train high-skilled and good manner workers to supply to industrial zones in Vietnam and abroad.



3. MANPOWER SUPPLY AND TRAINING



06

Representative offices
and branches.



800

Number of trainees at a certain time



36

Collaborative and
Affiliated companies in
Japan and Taiwan



50

Employees



800

Number of students who are provided
meals and accommodation at a
certain time.



10

Colleges and
Universities
affiliated with our
Company



03

Interserco Training
Centers (Not included
in the affiliate training
system)



1200

Number of workers we can providing to
work abroad per year .



4. OTHER BUSINESS



CAR AGENT FOR GM MOTORS AND VINFAST

Auto Newway is co-brand between ILS and Auto Newway Company with the headquarters at Lang road and service workshops at Duc Thuong commune

- Auto Newway becomes a sale agent for Chevrolet and Vinfast automobile with a 3S/4S model (sales, service, spare parts and body and paint services).
- In the coming time, we will expand our network to other locations in Hanoi and various provinces.



03

OPERATION CAPACITY

1. Logistics & Industrial infrastructure investment
2. Professional Certificates
3. Partners
4. Customers



1. LOGISTICS & INDUSTRIAL INFRASTRUCTURE INVESTMENT



ICD My Dinh at Duc Thuong

- Location: Duc Thuong Commune, Hoai Duc district, Hanoi
- Total Area: 18ha
- Capacity: 200,000 TEU
- Total Investment: VND 1,700 billion



Son Tay Port – Phase 2

- Location: Le Loi ward, Son Tay district
- Total Area: 17ha (after 2030)
- Capacity: 2.5 million tons/year
- Total Investment: VND 375 billion

1. LOGISTICS & INDUSTRIAL INFRASTRUCTURE INVESTMENT



**Logistics center in Trung Khanh district,
Cao Bang province**

- Location: Tra Linh district, Cao Bang province
- Total Area: 18.5 ha
- Capacity: 200,000 TEU
- Total Investment: VND 2,000 billion



**Inland Container Depot (ICD) and
Ancillary logistics services at Van Lam**

- Location: Van Lam district, Hung Yen
- Total Area: 102.7 ha
- Capacity: 1,000,000 TEU
- Total Investment: VND 3,700 billion
- Investment model: Joint venture

1. LOGISTICS & INDUSTRIAL INFRASTRUCTURE INVESTMENT



**Logistics Center, ICD and
Tay Ninh General Port**

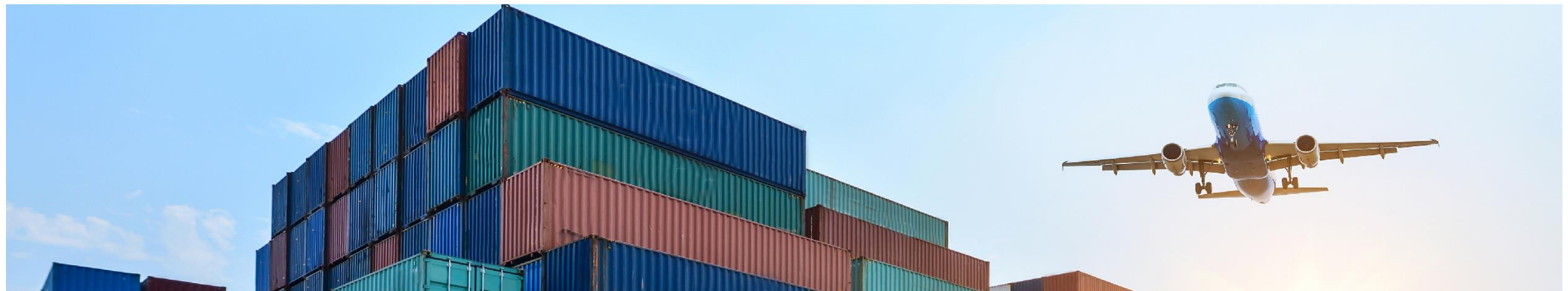
- Location: Hung Thuan Commune, Trang Bang District, Tay Ninh Province
- Total Area: 260 ha
- Capacity: 3 million tons/years
- Total Investment: VND 3,600 billion
- Investment model: Joint venture



**General commercial zone, Warehousing,
Transfer of goods, and logistics services**

- Location: Huu Nghi Border Gate, Dong Dang Town, Cao Loc District, Lang Son Province
- Total Area: 6.9ha
- Capacity: 200,000 TEU.
- Total Investment: VND 327 billion
- Investment model: Joint venture

2. PROFESSIONAL CERTIFICATES



Certificate of ISO 9001:2015



Member of Viet Nam Chamber of
Commerce and Industry - VCCI



Member of Viet Nam
Logistics Association (VLA)



2. PROFESSIONAL CERTIFICATES



CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM
Độc lập - Tự do - Hạnh phúc

GIẤY PHÉP
KINH DOANH VẬN TẢI ĐA PHƯƠNG THỨC QUỐC TẾ

BỘ TRƯỞNG BỘ GIAO THÔNG VẬN TẢI


Căn cứ Nghị định số 87/2009/NĐ-CP ngày 19 tháng 10 năm 2009 của Chính phủ về vận tải đa phương thức;
Căn cứ Nghị định số 144/2018/NĐ-CP ngày 16 tháng 10 năm 2018 của Chính phủ sửa đổi, bổ sung các Nghị định về vận tải đa phương thức;
Xét hồ sơ xin cấp lại Giấy phép vận tải đa phương thức quốc tế của Công ty cổ phần Đầu tư Thương mại và Dịch vụ Quốc tế,

QUYẾT ĐỊNH:

CÔNG TY CỔ PHẦN ĐẦU TƯ THƯƠNG MẠI VÀ DỊCH VỤ QUỐC TẾ.
Giấy chứng nhận đăng ký doanh nghiệp số 0100110052 do Sở Kế hoạch và Đầu tư thành phố Hà Nội cấp, đăng ký lần đầu ngày 20 tháng 02 năm 2006, thay đổi lần thứ 14 ngày 30 tháng 11 năm 2016.
Có trụ sở tại: Số 17 Phạm Hùng, Phường Mỹ Đình 2, Quận Nam Từ Liêm, Thành phố Hà Nội, Việt Nam.
Được phép kinh doanh vận tải đa phương thức.
Doanh nghiệp kinh doanh vận tải đa phương thức phải thực hiện theo đúng quy định hiện hành.
Giấy phép này có hiệu lực đến ngày 19 tháng 3 năm 2025.

Hà Nội, ngày 19 tháng 3 năm 2020


KT. BỘ TRƯỞNG
THỦ TRƯỞNG



Số: 20 - 05/GP-BGTVT.

Multimodal International
Transportation License

BỘ THÔNG TIN VÀ TRUYỀN THÔNG



GIẤY PHÉP BƯU CHÍNH

SỐ : 475/GP-BTTTT
NGÀY CẤP : 02/10/2013

Postal License

Decision No. 38/2017/QĐ/TTG
officially allows ICD My Dinh to
carry out customs declaration
procedures for consumer
goods at ICD My Dinh.



3. CUSTOMERS

ILS is reliable partner on providing transportation, customs clearance and loading/unloading services for Canon, Hoya, Vinfast, ZF...



Well experience in handling special goods, dangerous goods and goods with batteries and electronic equipment following IATA DANGEROUS GOODS procedures, ILS provides air freight services and customs clearance for major customers: Samsung, Foxconn, LG.

1. Samung

- Samsung SEV/SEVT: Phones, Tablets & Accessories
- Samsung SDI: Battery
- Samsung Display: Phone & Tablet screen



2. Foxconn: Modem/Router wifi

3. LG: Phones, Tablets & Accessories.



3. CUSTOMERS



ILS provides transportation, customs clearance; procedures for temporary import/re-export, transit, Loading/unloading, counting, delivering and escorting services for manufacturing factories in Vietnam



The major routes:

- Transport Kali Clorua (Potassium Chloride) from Laos to NPK fertilizer factories in Vietnam;
- Transport Apatite ore from Lao Cai to Hai Phong;
- Transport lime, dolomite, finished products, billet for steel factories in the North of Vietnam (Thai Nguyen, Lao Cai);
- Transport DAP fertilizers from Lao Cai to customers in the South of Vietnam (Ho Chi Minh City, Can Tho, Long An...);
- Outbound transport (for export) products of fine art stone, fruits, coal, herbs and fertilizers;



4. PARTNERS



SIGNING COOPERATION AGREEMENT WITH VIET NAM POST

ILS has signed a strategic cooperation agreement with Vietnam Post in order to use advantage of ILS warehouse infrastructure, transportation facilities, ILS office systems at airports, seaports, ICDs, etc., connect with VN Post's network of nearly 13,000 service points to effectively operate and handle procedures, and provide services for the E-commerce market, including:

- International Transshipment Post mail via Vietnam to the USA and Europe
- Last mile delivery.
- Invest and develop infrastructure for post mail and express mail handling.



4. PARTNERS



SIGNING COOPERATION AGREEMENT WITH VIETNAM RAILWAYS CORPORATION (VNR)

ILS has signed an agreement with Vietnam Railways Corporation (VNR) on railway transport, services and investment.

Providing freight services on domestic transport routes, using railway services such as: North - South transport route; Hai Phong - Hanoi - Lao Cai; Lang Son - Yen Vien..; combining domestic and international transport routes, using railway services: Hai Phong port - Hanoi - Lao Cai - Yunnan (China); Cai Lan port - Dong Dang - Guangxi - Yunnan; The Asia-Europe international transport route starts from Yen Vien station, Hanoi to Zhengzhou, China, connecting to major cities in Europe and vice versa.



4. PARTNERS

International Airlines



HONGKONG AIRLINES
香港航空



CHINA AIRLINES



Air Incheon
에어인천

KOREAN AIR



ASIANA AIRLINES



International Express Delivery Companies



FedEx
Express

Global logistics companies, forwarders, shipping lines

Expeditors[®]



Yusen Logistics

日本通運
NIPPON EXPRESS

KERRY
LOGISTICS



EVERGREEN



Interserco
Integrated Logistics Solution



Specialized Solutions

Engineering Connections

INTERSERCO CORPORATION

A: ICD My Dinh, No 17 Pham Hung road, My Dinh 2 ward,
Nam Tu Liem district, Hanoi, Vietnam

T: +84-24 7308 6004 | **Hotline:** 1800-6004

E: contact@ils.com.vn | **W:** www.ils.com.vn

